



**UNIVERSITA' DEGLI STUDI DI ROMA  
"TOR VERGATA"**

*Facoltà di Economia*

*Dipartimento di Economia e Istituzioni*

Facoltà di  
**Economia**

*in collaboration with*



**FLORIDA ATLANTIC UNIVERSITY  
Public Procurement Research Center**

**2nd International Public Procurement Conference 2006  
"Advancing Public Procurement:  
Practices, Innovation and Knowledge-Sharing"**

**Villa Mondragone, September 21, 22 and 23, 2006  
Rome, Italy**



UNIVERSITA' DEGLI STUDI DI ROMA "TOR VERGATA"

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<http://www.economia.uniroma2.it/e-procurement>



## ***2nd International Public Procurement Conference 2006***

### **“Advancing Public Procurement: Practices, Innovation and Knowledge-Sharing”**

*Driven by demand for further control over public spending and more efficient acquisition processes, procurement has become a key public function. Significant technological changes, international trade and global competition have forced governments and public institutions to extend policy interests beyond cost minimization, and to pursue new challenges including innovation, competition, transparency and reforms. Further, policy makers have become aware of the role of public procurement for many other socio-economic purposes. Crossing both economics and business, public procurement has raised the interest of practitioners directly involved in the management of purchases and with academic researchers to answer key questions, explore new issues, and to discuss an extensive range of topics.*

*The first International Public Procurement Conference (IPPC1), held in Fort Lauderdale (Florida) in 2004, brought together academics and professionals from many countries to share best practices and to discuss critical issues. The fertile mixture of experiences, interests and contributions that emerged in that first event represents an important basis upon which to build the **2nd International Conference of Public Procurement (IPPC2)**. The 2nd Conference aims at extending and deepening the topics of major interests that arose from IPPC1, by selecting theoretical, empirical, practical and institutional contributions on a variety of topics.*

Papers presented will include topics such as:

- Public procurement and institutions (law, politics, public finance);
- Public procurement in developing and developed countries (capacity building, reforms);
- Lessons learned (case studies, benchmarking);
- Procurement and Innovation (new technologies, e-procurement, firms' investments in R&D/innovation);
- The role of standards in procurement markets;
- Accountability and transparency (preventing corruption, ethical codes) in public procurement;
- Competition and procurement (impact on SMEs, competitiveness, antitrust);
- Procurement processes and performances (business models);
- Public tendering (procedures, auction design);
- Handling socio-economic concerns in public procurement policies (environment, employment, SMEs);
- Administration of public procurement (structures, policies, centralization, decentralization);
- Corporate governance models and public procurement.

IN COLLABORATION WITH



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dell'Economia  
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- Curtin University of Technology Business School, Australia
- Florida Atlantic University College of Architecture, Urban & Public Affairs
- Inter-Agency of Procurement Services Office, United Nations Development Programme
- National Institute of Governmental Purchasing, Inc.
- U.S. General Services Administration

## PROGRAMME COMMITTEE

**Gustavo Piga**, Professor, **Co-Chair**, University of Rome “Tor Vergata”  
**Khi V. Thai**, Professor, **Co-Chair**, Florida Atlantic University  
**Dominique Alh  riti  re**, Director, Administrative Services Division, United Nations Food and Agriculture Organization (FAO)  
**Hugh Barrett**, CEO, UK Office of Government Commerce  
**Emilio Bartezzaghi**, Professor, Politecnico di Milano  
**Ugo Bassi**, Head of Unit, “Public Procurement”, DG Internal Market, European Commission  
**Guy Callender**, Ph.D., Professor and Chair, Leadership of Strategic Procurement, Curtin Business School, Curtin University of Technology, Australia  
**David Drabkin**, U.S. General Services Administration  
**Ferruccio Ferranti**, CEO, Sviluppo Italia  
**Luigi Fiorentino**, Italian Antitrust Authority  
**Rick Grimm**, CPPO, CPPB, Chief Executive Officer, National Institute of Governmental Purchasing, U.S.A.  
**Christine Harland**, Professor, University of Bath  
**Robert Hunja**, World Bank  
**Orlando Mason**, Coordinator of the Government Procurement Program and Chief of the Tourism and Small Enterprise Section, Organization of American States, USA  
**Gustavo Olivieri**, Professor of Competition Law, University of Rome “Tor Vergata”  
**Luigi Paganetto**, Dean of the Faculty of Economics, University of Rome “Tor Vergata”  
**Steven L. Schooner**, Professor, George Washington University  
**Giancarlo Spagnolo**, Ph.D., Head of Research Unit Consip (Italian Public Procurement Agency) and Visiting Associate Professor, Stockholm School of Economics  
**Vito Tanzi**, Inter American Development Bank  
**Jan Telgen**, Ph.D., Professor, School of Management and Governance, University of Twente, The Netherlands  
**Tommaso Valletti**, Ph.D., Associate Professor, University of Rome “Tor Vergata”, Italy, and Imperial College London, UK

## SCIENTIFIC COMMITTEE

**Gustavo Piga**, Professor, **Co-Chair**, University of Rome “Tor Vergata”  
**Khi V. Thai**, Professor, **Co-Chair**, Florida Atlantic University  
**Guy Callender**, Professor, Curtin University of Technology  
**Christine Harland**, University of Bath  
**Cliff McCue**, Associate Professor, School of Public Administration, Public Procurement Research Center, Florida Atlantic University.  
**Gustavo Olivieri**, Professor of Competition Law, University of Rome “Tor Vergata”  
**Lucio Picci**, Associate Professor, University of Bologna  
**Eric Prier**, Ph.D., Associate Professor, Department of Political Science, and Senior Research Fellow, Public Procurement Research Center, Florida Atlantic University, USA.  
**Giancarlo Spagnolo**, Consip (Italian Public Procurement Agency) and Stockholm School of Economics  
**Jan Telgen**, Professor, University of Twente  
**Tommaso Valletti**, Ph.D., Associate Professor, University of Rome “Tor Vergata”, Italy, and Imperial College London, UK

## ORGANIZING COMMITTEE

**Gustavo Piga**, Professor, **Co-Chair**, University of Rome “Tor Vergata”  
**Alessandro Ancarani**, Associate Professor of Business and Managerial Engineering, Department of Civil and Environmental Engineering, University of Catania, Italy  
**Magnus Arnek**, Ph.D., Advisor, Swedish Agency for Public Management, Sweden  
**Michele Bagella**, Director, Department of Economics, University of Rome “Tor Vergata”  
**Danilo Broggi**, CEO, Consip, Italian Public Procurement Agency  
**Giancarlo Del Bufalo**, Italian Ministry of Economy and Finance  
**Alberto Majocchi**, President, ISAE  
**Pia Marconi**, Italian Ministry of Public Administration  
**Marco Meneguzzo**, Professor, University of Rome "Tor Vergata"

**Paola Gaudini**, Head of Conference Secretariat

## PROGRAMME

08.30 - 09.45

**Registration of Participants**

09.45 - 11.00

**Welcoming Addresses**

**Alessandro FINAZZI AGRO'**, President, University of Rome "Tor Vergata"  
**Michele BAGELLA**, Head of Department, Dipartimento di Economia e Istituzioni, University of Rome "Tor Vergata"

**Opening Addresses**

**Gustavo PIGA and Khi V. THAI**

University of Rome "Tor Vergata" and Florida Atlantic University

**Giancarlo DEL BUFALO**, Head of Procurement Policies, Italian Ministry of Economy and Finance

**Danilo BROGGI**, CEO, Consip, Italian Public Procurement Agency

**Darin L. MATTHEWS**, President, NIGP - National Institute of Governmental Purchasing

**Institutional Addresses**

**Bernard BECQ**, Chief Procurement Policy Officer, Head of the Procurement Policy and Services Sector Board, World Bank

**Bertrand CARSIN**, Director Internal Market and Services DG; Directorate C - Public procurement policy, European Commission

11.00 -11.15

**Tea-Coffee Break**

11.15 -13.00

**Parallel Sessions A, B, C and D**

SESSION A

### PUBLIC PRIVATE PARTNERSHIPS

Chairman - Alberto Heimler, *Italian Antitrust Authority*

John Bennett and Elisabetta Iossa, *Brunel University*

**"Building and Managing Facilities for Public Services"**

Massimo Florio, *University of Milano*

**"Costs and Benefits of PPPs"**

David Martimort, *University of Toulouse*

Jerome Pouyet, *Ecole Polytechnique Paris*

**"Build It or Not: Normative and Positive Theories of Public-Private Partnerships"**

Discussant - Andrea Ripa di Meana, *Consultant*

SESSION B

LEGAL FRAMEWORKS FOR COMPETITION IN PROCUREMENT (1)

Chairman - Jerome Grand D'Esnon, *French Ministry of Economy, Finance and Industry*

Ugo Bassi, *European Commission*

**“Public Procurement in the EU within the Lisbon Agenda”**

Luigi Fiorentino, *Italian Antitrust Authority*

**“Public Procurement and Competition”**

Francis Ssenoga, *University of Twente and Kyambogo University*

**“Examining Discriminatory Procurement Practices in Developing Countries”**

Discussant - Jan Jackholt, *European Bank for Reconstruction and Development*

SESSION C

PROCUREMENT DESIGN AND ORGANIZATION

Chairman - Peter Tronslin, *Statoil ASA, Norway*

Bill Davison, *Purchasing Office, County of Stearns, U.S.A.*

Richard J. Sebastian, *St. Cloud State University, USA*

**“Perceived Problems in Contract Administration: An Empirical Study”**

Merijn M. Linthorst and Jan Telgen, *University of Twente*

**“Public Purchasing Future: Buying from Multiple Suppliers”**

Jurong Zheng, Michael Lewis, Jens Roehrich and Helen Walker, *University of Bath*

**“Managing across Multiple Boundaries: Preliminary Findings from an Exploratory Study of PFI Procurement Processes”**

Discussant - Matteo Kalchschmidt, *University of Bergamo*

SESSION D

PUBLIC PROCUREMENT IN EMERGENCIES

Chairman - Raffaele K. Salinari, *Terre des Hommes International*

David Drabkin and Khi V. Thai, *Florida Atlantic University*

**“Emergency Contracting in the US Federal Government”**

Mary M. Dickens Johnson, *Florida Atlantic University*

**“Emergency Contracting for Hurricane Katrina in New Orleans Gulf Area”**

Toru Sakane, *University of Tokyo and Japan Society for the Promotion of Science*

**“Public Procurement in the United Nations System: Tackling International Emergency Situations”**

Discussant - Mary-Ann Schenk, *PPS Adviseurs Overheidsopdrachten*

13.00 -14.30

Lunch

14.30 - 16.15

Parallel Sessions A, B, C and D

SESSION A

**PUBLIC PROCUREMENT SKILLS**

Chairman - Soeren Jakobsen, *SKI Denmark*

Micheline L. Brunette and Colleen S. Post, *Treasury Board of Canada Secretariat*

**“The Web-Based Core Competency Profile Assessment Tool”**

Csaba Csáki, *Budapest University of Technology and Economics*

**“Investigating the Decision Making Practice of Public Procurement Procedures”**

Rudolf O. Large, *HTW Saarland - University of Applied Sciences in Saarbruecken, Germany*

Cristina Giménez, *ESADE - Universitat Ramon Llull (Barcelona)*

Donna T. McCarthy, *National Institute of Governmental Purchasing in Herndon, Virginia*

**“Oral Communication Capabilities of Governmental Purchasers in The USA”**

Discussant - Eva Radeva, *Bulgarian Open Government Initiative*

SESSION B

**PUBLIC PROCUREMENT LAWS: ISSUES FOR EU ACCESSING COUNTRIES**

Chairman - Igor Soltes, *Audit Court, Slovenia*

Kenneth A. Kriz, *University of Nebraska and University of Tartu*

Veiko Lember, *Tallinn University of Technology and University of Tartu*

**“Purchase-Of-Service Contracting in Estonia”**

Christopher Yukins, *The George Washington University Law School*

**“Ensuring Integrity: the UNCITRAL Model Procurement Law and the UN Convention on Corruption”**

Martin Trybus, *University of Sheffield*

**“The Reform of Public Procurement Law in the Western Balkans”**

Discussant - Yves Allain, *French Ministry of Economy, Finance and Industry*

SESSION C

MANAGING RISK IN PROCUREMENT THROUGH PROCUREMENT DECISIONS

Chairman - Beniamino Quintieri, *University of Rome "Tor Vergata"*

Achim Wambach, *University of Cologne*

Gero von Grawert-May, *TWS-Partners*

**"On the Economics of Subcontracting"**

Gian Luigi Albano, *CONSIP Research Unit, Italian Public Procurement Agency*

Milo Bianchi, *Stockholm School of Economics*

Giancarlo Spagnolo, *CONSIP Research Unit, Italian Public Procurement Agency and Stockholm School of Economics*

**"Bid Average Methods in Procurement"**

Andreas R. Engel, *TWS Partners*

Achim Wambach, *University of Cologne*

**"Public Procurement under Limited Liability"**

Discussant - Tommaso Valletti, *University of Rome "Tor Vergata"*

SESSION D

INNOVATION-ENHANCING PUBLIC PROCUREMENT

Chairman - Ruben Schellingerhout, *European Commission*

Nigel Caldwell and Wendy Phillips, *CRiSPS, University of Bath School of Management*

Thomas Johnsen, *University of Bath*

Michael Lewis, *University of Bath School of Management*

**"Procurement Ethics & Innovation in UK Healthcare"**

Sven-Eric Hargeskog, *Swedish Administrative Development Agency*

**"Innovation-Promoting Public Procurement"**

Wendy Phillips and Nigel Caldwell, *CRiSPS, University of Bath School of Management*

Thomas Johnsen, *University of Bath*

**"Early Public Procurement Involvement in Emerging Technologies? The Case of Tissue Engineering"**

Discussant - Sally Collier, *UK Office of Government Commerce*

16.15 -16.30

Tea-Coffee Break

16.30 -18.15

Parallel Sessions A, B, C and D

SESSION A

JOINT BIDDING IN PROCUREMENT

Chairman - Dick Cummings, *Broward County government*

Gian Luigi Albano, *CONSIP Research Unit, Italian Public Procurement Agency*  
Giancarlo Spagnolo, *CONSIP Research Unit, Italian Public Procurement Agency*  
and *Stockholm School of Economics*

Matteo Zanza, *Arthur D. Little S.p.A.*

**“Joint Bidding in Procurement”**

Flóra Felső, Barbara Baarsma and José Mulder, *SEO Economic Research, University of Amsterdam*

**“Cooperation for Tenders: is it a Threat to Competition?”**

Graziella Fornengo and Elisabetta Ottoz, *University of Torino*

**“Hybrid Organisations in the Provision of Local Public Services”**

Discussant - Magnus Arnek, *Swedish Agency for Public Management*

SESSION B

OUTSOURCING

Chairman - Jim Greene, *Naval Postgraduate School, Monterey*

Sandy Chong and Guy Callender, *Curtin University of Technology*

**“One More Time... How to Measure Alliance Success in Conditions of Public-Private Partnering”**

Richard Doyle, *Deakin University*

**“Outsourced Procurement Training for Defence in Australia”**

William Lucyshyn, *University of Maryland*

**“Market-Based Government: Lessons Learned from Five Cases”**

Discussant - Lorenza Ponzone, *Italian Public Procurement Authority*

SESSION C

ELECTRONIC PROCUREMENT, THEORY TO APPLICATION: LESSONS LEARNED  
The IBDs e-Procurement Work Group

Chairman - Khi Thai, *Florida Atlantic University*

Knut Leipold, *Senior Procurement Specialist, World Bank*

João N. Veiga Malta, *e-procurement Project Coordinator, Inter-American Development Bank*

David McDermont, *International Governance Solutions*

Robert Rothery, *Principal Procurement Specialist, Asian Development Bank*

SESSION D

SOCIAL APPROACHES TO PUBLIC PROCUREMENT

Chairman - Edgar Agaba, *Public Procurement and Disposal of Public Assets Authority of Uganda*

Andrew Erridge, *University of Ulster*

**“Public Procurement And Social Policy In Northern Ireland: The Unemployment Pilot Project”**

Ann Geter, *Central Ohio Transit Authority (COTA) in Columbus, Ohio*

**“Minority Business Development – Is It a Regulatory Requirement?”**

Karen Hartley, *State Procurement Office of Oregon*

**“A State’s Systematic Innovations Provide Socio-Economic Opportunities”**

Discussant - Riccardo Cappellin, *University of Rome “Tor Vergata”*

19.00

**Welcome Dinner in Frascati**

9.00 - 10.45 Parallel Sessions A, B, C and D

SESSION A

LEGAL FRAMEWORKS FOR COMPETITION IN PROCUREMENT (2)

Chairman - Peder Blomberg, *OECD Sigma*

Teresa Medina Arnáiz, *Burgos University*

**“Grounds For Exclusion in Public Procurement: Measures in the Fight Against Corruption in the European Union”**

Joshua I. Schwartz, *George Washington University Law School*

**“Regulation and Deregulation in Public Procurement Law Reform in the United States”**

Ohad Soudry, *Institute of Law and Economics, University of Hamburg*

**“A Principal-Agent Analysis of Accountability In Public Procurement”**

Discussant - George Otoo, *UK Department for International Development*

SESSION B

PROCUREMENT DESIGN

Chairman - Claudio De Vincenti, *University of Rome La Sapienza*

Nicola Doni, *University of Florence*

**“Optimal Information Releasing in Multidimensional Public Procurement”**

Pier Angelo Mori, *University of Florence*

**“Design of Reasonable Multidimensional Auctions under Regulator Ignorance”**

Alessio D’Amato, *University of Rome “Tor Vergata”*

**“Environmental Issues in Public Procurement: How Much Decentralisation?”**

Discussant - Alberto Iozzi, *University of Rome “Tor Vergata”*

SESSION C

PROCUREMENT AND ENVIRONMENTAL CONCERNS

Chairman - Carol Hodes, *NIGP*

Lina Carlsson, *Lund University*

Fredrik Waara, *Chalmers University of Technology*

**“Environmental Concerns in Swedish Local Government Procurement”**

Rikka Hietanen, *Helsinki University of Technology*

**“Legal Matters on Environmentally and Economically Efficient Public Procurement in Terms of Renewing the Finnish Legislation”**

Dianne Rahm and Jerrell D. Cogburn, *University of Texas*

**“Environmentally Preferable Procurement: Greening U.S. State Government Fleets”**

Discussant - Gerald Chick, *Chartered Institute of Purchasing & Supply*

SESSION D

E-PROCUREMENT: THEORETICAL ISSUES

Chairman - Joao Malta, *Inter-American Development Bank*

Gian Luigi Albano, *CONSIP Research Unit, Italian Public Procurement Agency*  
**“Auction and E-proc: Does One Size Fit All?”**

Federico Dini, *CONSIP Research Unit, Italian Public Procurement Agency*  
Giancarlo Spagnolo, *CONSIP Research Unit, Italian Public Procurement Agency*  
*and Stockholm School of Economics*  
**“Manipulating Soft Performance Indicators (SPI) in Public Procurement”**

Lucio Picci, *University of Bologna*  
**“Reputation-Based Governance of Public Works”**

Discussant - Vincenzo Atella, *University of Rome “Tor Vergata”*

10.45 -11.00

Tea-Coffee Break

11.00 - 13.00

Roundtable and Session A

ROUNDTABLE

ROUNDTABLE ON E-PROC CARD

Chairman - Gustavo Piga, *University of Rome “Tor Vergata”*

Participants:

Ms. Caroline Fage-Besnard, *Direction Générale de la Comptabilité Publique Française*

Prof. Richard Palmer, *Eastern Illinois University*

Ms. Eva Robinson, *MasterCard International*

Mr. Martin Sykes, *U.K. Government - Office of Government Commerce*

SESSION A

ORGANIZATIONAL ISSUES IN PROCUREMENT

Chairman - A. B. Adjei, *Public Procurement Board of Government of Ghana*

Andrew Kidd, *Department for Administrative and Information Services, Government of South Australia*

**“Procurement’s Value – What Are We Really Measuring? A Commentary on Public Value as a measure that Links Procurement to Organisational Success”**

Sally J. F. Baron, *United States Air Force Academy*  
**“COTS Foundations: Essential Background and Terminology”**

Keith F. Snider, *Naval Postgraduate School*  
**“Procurement Leadership: From Means to Ends”**

Discussant - Darin L. Matthews, *NIGP*

13.00 -14.30

Lunch

14.30 - 16.15 Parallel Sessions A, B, C and D

SESSION A

BENCHMARKING PROCUREMENT ACCROSS DIFFERENT ORGANIZATIONS

Chairman - Michele Bagella, *University of Rome "Tor Vergata"*

Laura Carpineti, *CONSIP Research Unit, Italian Public Procurement Agency*

Gustavo Piga, *University of Rome "Tor Vergata"*

Matteo Zanza, *Arthur D. Little S.p.A.*

**"Benchmarking European Public Procurement Practices: Purchasing of  
"Fix-Line Telephone Services" and "Paper For Printers"**

Calogero Guccio and Giacomo Pignataro, *University of Reggio Calabria*

Ilde Rizzo, *University of Catania*

**"Efficiency of Procurement Procedures for Medical Equipment"**

Luis Tineo, *Global Partnership on Output-Based Aid, World Bank*

**"Procurement Issues in Performance-Based Contracts: the World Bank  
Experience with Output-Based Aid"**

Discussant - Leonardo Becchetti, *University of Rome "Tor Vergata"*

SESSION B

COLLABORATIVE PURCHASING

Chairman - Robert Rothery, *Asian Development Bank*

Elmer Bakker, *Centre for Research in Strategic Purchasing and Supply, University  
of Bath, School of Management*

Helen Walker and Christine Harland, *University of Bath*

**"Organising for Collaborative Procurement: an Initial Conceptual  
Framework"**

Clifford McCue, *Florida Atlantic University*

Eric Prier, *Florida Atlantic University*

**"Using Agency Theory to Model Cooperative Public Purchasing"**

David Geere, J. Gordon Murray and Peter G. Rentell, *Improvement and  
Development Agency for local government (IDeA), United Kingdom*

**"Collaborating on Procurement as a Shared Service"**

Discussant - Marco Meneguzzo, *University of Rome "Tor Vergata"*

SESSION C

LEGAL DISPUTES IN PROCUREMENT

Chairman - Kirsten Ejlskov-Jensen, *United Nations Development Programme*

Barbara Ann C. Allen, *University of Birmingham and Carleton University*

**“Unintended Consequences: Procurement Policy and the Canadian International Trade Tribunal (CITT)”**

Shirley Gayle-Sinclair, *Ministry of Finance and Planning, Jamaica*

**“Public Procurement and International Trade Agreements: Smaller Developing Economy Considerations From a Caricom Perspective”**

John R. Miller, *Harford County Schools, Maryland and the University of Pennsylvania*

**“Alternative Dispute Resolution (Adr) -A Public Procurement Best Practice that has Global Application”**

Discussant - Martina Conticelli, *University of Rome “Tor Vergata”*

SESSION D

COMPETITION IN PROCUREMENT

Chairman - Michele Grillo, *University of Milan Cattolica Sacro Cuore*

Anders Lunander, *Örebro University*

Jan-Eric Nilsson, *Swedish National Road and Transport Research Institute*

**“Combinatorial Procurement Auctions – a Collusion Remedy?”**

Giacomo Calzolari, *University of Bologna*

Giancarlo Spagnolo, *CONSIP Research Unit, Italian Procurement Agency and Stockholm School of Economics*

**“Reputational Commitments and Collusion in Procurement”**

Sofia Lundberg, *Umeå University*

**“Auction Formats and Award Rules in Swedish Procurement Auctions”**

Discussant - Fabrizia Lapecorella, *University of Bari*

16.15 -16.30

**Tea-Coffee Break**

16.30 -18.15

**Roundtable and Parallel Sessions A and B**

ROUNDTABLE

PROCUREMENT AND DEFENSE ROUNDTABLE

Chairman - Luigi Paganetto, *University of Rome “Tor Vergata”*

Participants:

Ugo Bassi, *European Commission*

Keith Hartley, *Centre for Defence Economics, University of York*

Carlo Alberto Penazzi, *Alcatel Alenia Space*

Brig. Gen. Enzo Vicciarelli, *Deputy Chief of Armament Policy and International Cooperation*

SESSION A

PROCUREMENT PLANNING

Chairman - Rick Grimm, *NIGP*

Tatiana Allegra and Alessandro Ancarani, *University of Catania*  
Guido Capaldo, *University of Naples "Federico II"*

**"Supporting Facilities Management of Public Procurement: a Multicriteria Approach to Sourcing Strategies in Health Sector"**

Charles Ndandiko, *University of Twente and Kyambogo University*

**"Public Private Partnerships as Modes of Procuring Infrastructure and Public Service Delivery. Lessons from Uganda"**

Marcelle van Valkenburg and Marijke C.J. Nagelkerke, *Netherlands Department of Transport and Water Management*

**"Interweaving the Planning Procedures for Environmental Impact Assessment with the Procedures for Public Procurement for Infrastructure at High Level"**

Discussant - Laura Castellucci, *University of Rome "Tor Vergata"*

SESSION B

E-PROCUREMENT

Chairman - Knut Leipold, *World Bank*

Daria Ciriacci and Marcella Corsi, *University of Rome "La Sapienza"*

Andrea Gumina, *LUISS Guido Carli*

**"How E-Government May Enhance Public Procurement"**

Paolo Giacalone, *Akhela*

Ivana Manduchi, *Rimini Municipality*

Roberta Gobbi and Luca Scarfone, *Thesia*

**"E-Procurement at Work: a Practical Experience in Italy"**

Edwin Morley-Fletcher, *University of Rome "La Sapienza" and Lynkeus*

**"Reasons and Opportunities for Introducing a Government Procurement Card in Italy"**

Discussant - Robin Matthews, *NIGP*

9.30 -11.15

Parallel Sessions A, B, C and D

SESSION A

CORRUPTION AND PUBLIC PROCUREMENT

Chairman - Margaret Robinson, *UK Department for International Development*

Raffaella Coppier, *University of Macerata*

Gustavo Piga, *University of Rome "Tor Vergata"*

**"Why do Transparent Public Procurement and Corruption Go Hand in Hand?"**

Sofia Lundberg, *Umeå University*

Ari Hyytinen, *Research Institute of the Finnish Economy*

Otto Toivanen, *University of Helsinki*

**"Favoritism in Public Procurement: Evidence from Sweden"**

Tina Søreide, *Chr. Michelsen Institute (CMI) Bergen, Norway*

**"Tender Manipulation, Large Firms and Infrastructure Contracts"**

Discussant - Kai Kruger, *University of Bergen*

SESSION B

SMALL BUSINESS AND PUBLIC PROCUREMENT

Chairman - Donna McCarthy, *NIGP*

Phoebe Bolton, *University of the Western Cape*

**"Government Procurement as a Policy Tool in South Africa"**

Major Clark, III, Chad Moutray, and Radwan Saade, *U.S. Small Business Administration, Office of Advocacy, U.S. Government*

**"The Government's Role in Aiding Small Business Federal Subcontracting Programs in the United States"**

Loreni F. Foresti, Rafael S. Arantes and Vinício Rossetto, *Brazilian Ministry of Planning, Budget and Administration*

**"The Use of the Public Procurement Power to the Development of Small Businesses (Sbs) – The Brazilian Experience"**

Discussant - Nicola Dimitri, *University of Siena*

SESSION C

PUBLIC PROCUREMENT REFORM WORLDWIDE

Chairman - Lena Tsipouri, *University of Athens*

Tara Hartley, *Canadian Government - Public Works and Government Services*

Martin Sykes, *U.K. Government - Office of Government Commerce*

**“Procurement Transformation in Canada and the United Kingdom”**

David S. Jones, *University of Brunei Darussalam*

**“Public Procurement in Southeast Asia: Challenge and Reform”**

Nigel Shipman and Edgar Agaba, *Public Procurement and Disposal of Public Assets Authority, Uganda*

**“Public Procurement Reform in Developing Countries: the Uganda Experience”**

Discussant - Peter Pease, *Former OECD and World Bank*

SESSION D

PARADIGMS OF PUBLIC PROCUREMENT

Chairman - Francis Luwanga, *USAID*

Katriina Parikka-Alhola and Ari Nissinen, *Finnish Environment Institute*

Ari Ekroos, *Helsinki University of Technology*

**“Green Award Criteria in the Most Economically Advantageous Tender in Public Purchasing”**

Rupert G. Rhodd, Khi V. Thai and Gerald Scott, *Florida Atlantic University*

**“The Use of Economic Pricing Models in Government Procurement”**

Helen Walker, *University of Bath*

Wendy Phillips, *CRiSPS, University of Bath School of Management*

Nigel Caldwell and Thomas Johnsen, *University of Bath*

**“Sustainable Procurement: Emerging Issues”**

Discussant - Basheka Benon, *Uganda Management Institute*

11.15 - 11.30

**Tea-Coffee Break**

11.30 -13.30

**Closing Session**

13.30

**Lunch**

## INFORMATION

Secretariat: Head, Paola Gaudini, [procurement2006@economia.uniroma2.it](mailto:procurement2006@economia.uniroma2.it)

The event will be held at Villa Mondragone of the University of Rome “Tor Vergata”  
Via Frascati, 51 – 00040 – Monte Porzio Catone  
Rome, Italy

IN THE CONFERENCE WEBSITE [www.economia.uniroma2.it/e-procurement/](http://www.economia.uniroma2.it/e-procurement/)

YOU WILL FIND INFORMATION REGARDING HOTEL ACCOMMODATION AND ONLINE REGISTRATION FEES.



